

## **Digital Marketing**

### **Module 1: Introduction to Digital Marketing**

- Overview of digital marketing
- Evolution of digital marketing
- Importance of digital marketing
- Digital marketing trends

### **Module 2: Landing Page Optimization**

- Landing Page planning and structure
- User experience (UX) design
- Responsive design and mobile optimization

### **Module 3: Search Engine Marketing (SEM) and Pay-Per-Click (PPC) Advertising**

- Introduction to search engine marketing
- Google Ads
- Keyword research and analysis
- Ad creation and copywriting
- Bid management and budgeting
- Performance tracking and analytics

### **Module 4: Social Media Marketing**

- Introduction to social media marketing
- Major social media platforms (Facebook, Instagram, LinkedIn, etc.)
- Creating and optimizing social media profiles
- Social media content strategy and creation
- Engaging with the audience and community management
- Social media advertising and targeting

### **Module 5: Email Marketing**

- Introduction to email marketing
- Building an email list and segmentation
- Email automation and drip campaigns
- Email deliverability and compliance
- Tracking and analyzing email marketing performance

## **Module 6: Introduction to marketing analytics**

- Setting up Google Analytics
- Analyzing website traffic and user behavior
- Conversion tracking and funnel analysis
- Reporting and presenting marketing data